About Fairventures
Fairventures is a German-based organization that develops and manages large-scale forest landscape restoration. Our approach is demand-driven: we link with the private sector and plan forestry interventions with supply chain needs at the core. We partner with communities to develop and test site-specific solutions, ranging from reforestation with fast-growing tree species to non-timber forest products and agroforestry. We aim to restore ecosystem services and create livelihood opportunities for local communities on the ground, while contributing to the mitigation of climate change and the creation of added value along the entire value chain.

Fairventures Social Forestry (FSF), the social enterprise of Fairventures, is active on the Indonesian island of Kalimantan (Borneo). FSF works on land provided by the Indonesian Government to local communities via Social Forestry Permits. FSF cooperates with the local permit holders, providing required capital, management expertise, and access to markets. We create a sustainable supply chain in deforestation-free tropical timber, transferring knowledge to the local population, implementing and managing sustainable processes, monitoring with drone and web-based technology, and securing sales to established industry partners. We have opened a 3,000 HA of Social Forest plantation in Borneo, starting to implement FVW’s learnings on large scale.

Cash Crop Market Evaluator
FSF is currently looking for an evaluator to assess the feasibility and income generation potential of cash crops that will either be intercropped with fast-growing lightwood timber in plantations, or planted as enrichments in existing forests, on Kalimantan, Indonesia.

Step One: Short List
The evaluator will be provided with a long list of potential cash crops. The evaluator can add to this list based on his experience, and will narrow this list to 5-8 commodities based on their feasibility with local climatic and soil conditions, and surrounding/competitive vegetation. In a second step, the evaluator will focus the short list down to three commodities, based on a thorough economic analysis considering: 1) market and margin potential (incl. potential local and international markets), 2) quality requirements and processing demands, 3) transport and logistic requirements, 4) social consideration and 5) potential to scale. The evaluator should have experience with cash crop commodities in Indonesia, be able to compile the needed research in a professional format, and produce a ranking with underlying reasoning for the commodities with the highest potential.

Step Two: Recommendations
The evaluator will provide a report with detailed information on the focus crops on the short list. This report will include information on best agricultural practices to farm the respective focus crops, as well as on their potential markets, offtakers, and other relevant information. The evaluator should have experience with supply chain analysis and should be able to tailor the results to the specific location of the Gunung Mas District in the province of Central Kalimantan.
Duration of Assignment:
December 2019 – February 2020

Renumeration
The consultant will be paid a daily rate for time spent on the assignment, maximum 50 days. All travel and field costs will be paid, based on a pre-agreed approved budget.

Next Steps
Qualified candidates should send a cover letter and CV to Annika Petruch, Annika.petruch@fairventures.org

Interested candidates are encouraged to apply as soon as possible.
Posting date: 15 November 2019